

# T.E.A.L.<sup>®</sup> 2021 Annual Report



Louisa M. McGregor  
Ovarian Cancer Foundation

[www.TellEveryAmazingLady.org](http://www.TellEveryAmazingLady.org)

# T.E.A.L.®'s Financials

[www.TEALWALK.org/financials](http://www.TEALWALK.org/financials)

## Financial Stewardship

- Since 2011, non-profit rating website [Guidestar](#) has given T.E.A.L.® an average rating of 5 out of 5 stars and a **Platinum Rating**.
- Since 2012, T.E.A.L.® has been **Top Rated** by [Great Nonprofits](#)
- Since 2015, T.E.A.L.® has been awarded by **Better Business Bureau** with the [BBB accredited Charity Seal](#).
- T.E.A.L.® received a seal from [Good Deed Seats](#) for being one of the top 49 **most innovative national organizations** for giving back in 2016.



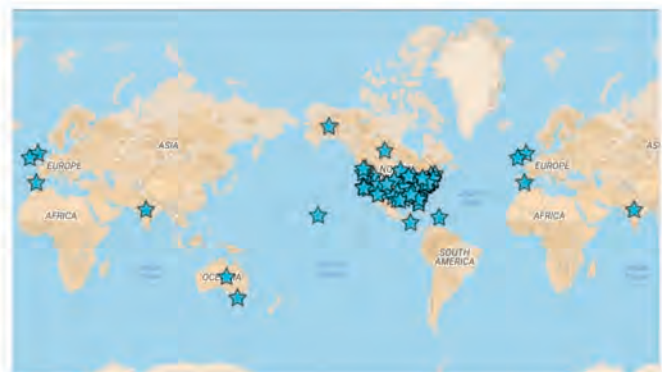
## Financial Statements

- Tell Every Amazing Lady® is a 501(c)3 not for profit organization committed to transparency of its financial operations.
- Our financial documents are public and available for viewing on our website: [www.TellEveryAmazingLady.org/financials](http://www.TellEveryAmazingLady.org/financials).
  - 990s
  - Annual Reports
  - Statistics & Expense Breakdown



## Financial Reach

- T.E.A.L.® is working to spread its mission to amazing ladies and men everywhere.
- **Tell Every Amazing Lady® has touched the lives of Americans in all 50 states.**
- View T.E.A.L.®'s reach both nationally and globally at [www.TellEveryAmazingLady.org/reach](http://www.TellEveryAmazingLady.org/reach).



Tell Every Amazing Lady About Ovarian Cancer Louisa M. McGregor Ovarian Cancer Foundation also known as T.E.A.L.®  
T.E.A.L.® Community Center 533 16th Street, Brooklyn, N.Y. 11215 [info@tealwalk.org](mailto:info@tealwalk.org)  
[www.TellEveryAmazingLady.org](http://www.TellEveryAmazingLady.org) 917-310-4835 [www.tealwalk.org](http://www.tealwalk.org) Not-For-Profit 501(c)3 Charitable Organization

# T.E.A.L.®'S IMPACT IN 2021

REACHED THROUGH PUBLIC OUTREACH

46,794,007

OUTREACH EVENTS

80

NYC OUTREACH  
EVENTS

55

448

PUBLIC ZOOM SESSIONS

MEDICAL RESEARCH  
STUDIES FUNDED

35



T.E.A.L.® AMAZING LADY  
MEMBERS

251

37

STATES SERVED BY THE  
T.E.A.L.® AMAZING LADY  
MEMBERSHIP PROGRAM

IN 2021, T.E.A.L.®  
SERVED...

22,623

WOMEN GLOBALLY







## Tell Every Amazing Lady® Services

**T.E.A.L.® has free resources for the general public, survivors, their families, and caregivers!**

### **For General Public:**

- T.E.A.L.® Workshops and Events
- Genetic Counseling & Genetic Testing Resources
- Wellness, Diet, & Nutrition Resources
- Women's Health Resources
- T.E.A.L.® Youth Ambassador Program
- Digital tools
- And more!

### **For Patients and Survivors:**

- T.E.A.L.® Workshops and Events
- T.E.A.L.® Amazing Lady Membership Program
- Clinical Trials
- Share Your Story Opportunities
- Connect with Other Survivors
- Genetic Counseling & Genetic Testing Resources
- Fertility Support

- Guidance & Support
- Home Care Support Resources
- Wellness, Diet, & Nutrition Resources
- Beauty Support
- Financial Support
- Other Partner Resources
- Digital tools
- And more!

### **For Loved Ones and Caregivers:**

- T.E.A.L.® Workshops and Events
- Genetic Counseling & Genetic Testing Resources
- Guidance & Support
- Home Care Support Resources
- Wellness, Diet, & Nutrition Resources
- Other Partner Resources
- Digital tools
- And more!

## OUR MISSION

We offer women's health and wellness services, including public awareness and education of the signs, symptoms and risk factors of ovarian cancer, providing support to those impacted by the disease, and raising funds for research in order to find a screening test and a cure.



## Unique Tell Every Amazing Lady® Programs:

**T.E.A.L.® Amazing Lady Membership Program:** a free, tailored support service specifically for ovarian cancer patients and survivors, designed to respond to each woman's needs related to her battle, as well as her personal interests.

**Genetic Counseling and Genetic Testing:** Provide education and awareness on genetic counseling and testing

**Clinical Trials:** Free, unbiased, confidential, personalized service helps patients understand which ovarian clinical trials may be an option for them.

**Languages/Awareness:** T.E.A.L.® Awareness Cards, offered in multiple languages to help educate the public

**Ways to Get Involved:** We have volunteering, community service, and internship opportunities as well as our Youth Ambassador Program provides a hands-on, learning experience for youth who wish to directly impact their community.

**T.E.A.L.® Workshops:** Free workshops held in person or virtually offering education, art therapy, support and wellness

**Digital + In-Person Community Building Events:** Educates the public about ovarian cancer and healthy living as a means of prevention.





**Digital tools:** Streaming educational programming to raise awareness about women's health, and videos specifically aimed at patients and survivors to provide resources and support.

# T.E.A.L.® Medical Research Program Beneficiaries

<b>2009</b> OCRF- University of Texas MD Anderson Cancer Center <b>\$50,000</b>	<b>2010</b> OCRF- University of Pennsylvania School of Medicine <b>\$55,000</b>	<b>2011</b> OCRF- Stanford University School of Medicine <b>\$75,000</b>
--	---	---

<b>2013</b> John Hopkins University <b>\$25,000</b> OCRF- Dana Farber Cancer Institute <b>\$25,000</b> University of Washington <b>\$20,000</b>	<b>2012</b> OCRF- John Hopkins University School of Medicine <b>\$55,000</b> University of Washington <b>\$20,000</b>
---	--

<b>2014</b> Massachusetts General Hospital <b>\$30,000</b> OCRF- Weill Medical College of Cornell University <b>\$30,000</b> Memorial Sloan Kettering Cancer Center <b>\$20,000</b> Ovarian Cancer National Alliance (OCNA) SU2C Dream Team <b>\$5,000</b> PennVet Working Dog Center/ University of Penn School of Veterinary Medicine/ Abramson Cancer Center <b>\$5,000</b>	<b>2015</b> Icahn School of Medicine at Mount Sinai <b>\$30,000</b> University of Illinois at Chicago <b>\$20,000</b> OCRF- University of Pennsylvania <b>\$20,000</b> Yeshiva University <b>\$10,000</b>	<b>2016</b> University of Kansas Cancer Center <b>\$32,500</b> University of Illinois at Chicago <b>\$20,000</b> Ovarian Cancer Institute Laboratory at Georgia Institute of Technology <b>\$10,000</b> OCRFA- University of Pennsylvania <b>\$7,500</b>
--	--	---

<div><div>2019</div><div><div>\$25,000</div><div>UNIVERSITY OF NOTRE DAME</div></div><div>University of Notre Dame</div><div><div>\$14,000</div><div>CEDARS SINAI Medical Center</div></div><div><div>\$5,000</div><div>CEDARS SINAI Medical Center</div></div><div><div>\$5,000</div><div>Collaborative Partner in Science for Ovarian Cancer Research Alliance</div></div></div>	<div><div><div>\$35,000</div><div>COLLEGE OF PHARMACY</div><div></div></div><div><div>\$20,000</div><div>University of Illinois at Chicago</div></div><div><div>\$10,000</div><div>JOHNS HOPKINS MEDICINE</div></div></div>
<div><div><div>\$25,000</div><div>Ovarian Cancer Institute</div><div>OVARIAN CANCER INSTITUTE</div></div><div><div>\$9,350</div><div>Memorial Sloan Kettering Cancer Center</div></div><div><div>\$5,000</div><div>Fred Hutchinson Cancer Center as a Collaborative Partner in Science for Ovarian Cancer Research Alliance</div></div></div>	<div><div>2018</div></div>
<div><div><div>\$4,000</div><div>OCRA-Thomas Jefferson University</div></div><div><div>\$25,000</div><div>Johns Hopkins School of Medicine</div></div></div>	<div><div>2020</div></div>

<b>2021</b> <b>\$1,500</b> Collaborative Partner in Science for Ovarian Cancer Research Alliance	<b>\$14,000</b> University of Texas Health San Antonio
--	---



## **January 2021**

- **Entrepreistas - IG featured story (1/6/21)**
- **Energy Healing and Meditation Workshop (1/9/21)**
- **Staten Island Outreach Event (1/12/21) online**
  - Tell Every Amazing Lady® hosted a free online Educational Webinar for the Staten Island community to raise awareness about T.E.A.L.® and its programs, family genetics and genetic risk, plus the T.E.A.L.® Youth Ambassador Program.
- **Energy Healing and Meditation Workshop (1/13/21)**
- **Building Nutritious Habits Workshop partnered with Empire BCBS (1/13/21)**
- **Energy Healing and Meditation Workshop (1/20/21)**
- **Boston University Awareness Event (1/20/21) online**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery gave a virtual awareness presentation about ovarian cancer to students in the Boston University Genetic Counseling class of 2022. The master's students then began volunteering with T.E.A.L.® in February 2021 as digital interns for the semester. They launched a social media campaign on Facebook and did outreach throughout New York City and Boston, all with the goal of spreading awareness about ovarian cancer and the resources offered by T.E.A.L.®.
- **Daughters of T.E.A.L.® (1/20/21)**
- **Board meeting (1/20/21)**
- **doTERRA fundraiser campaign launch (1/25/21)**
- **Jumpstart Virtual Event Networking Event Job Fair (1/26/21) online**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery attended the virtual Jumpstart Virtual Event Networking Event Job Fair and was able to connect with participants to raise awareness about the foundation's work, plus internship, job, and volunteer opportunities available.
- **PPA (1/26/21) Community Committee meeting**
- **Energy Healing and Meditation Workshop (1/27/21)**
- **BBB Accredited Business Networking Event (1/27/21) online**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery and staff member Carla Menezes attended the virtual BBB Accredited Business Networking Event. They were able to educate local community members and business leaders about Tell Every Amazing Lady® and its women's health programs.
- **Forbes Outreach Event (1/27/21) online**
  - T.E.A.L.® collaborated with staff members at Forbes to create a virtual lunchtime educational event and educated attendees about the signs and symptoms of ovarian cancer, as well as determining your risk of the disease.
- **Patsy Staten Island Outreach Event (1/27/21) online**
  - T.E.A.L.® board member Patsy Gentile hosted an online outreach event for the Staten Island community. Patsy and foundation CEO and co-founder Pamela Esposito-Amery educated participants about T.E.A.L.®'s work and the signs and symptoms of ovarian cancer.
- **Harvard Career Fair (1/29/21) online**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery attended the virtual career fair and spoke with participants to raise awareness about the foundation's work, plus internship, job, and volunteer opportunities available.

## **February 2021**

- **Energy Healing and Meditation Workshop (2/3/21)**
- **New York Presbyterian quarterly meeting (2/3/21)**
- **Essential Oils Workshop Workshop (2/6/21)**
- **Energy Healing and Meditation Workshop (2/10/21)**
- **Daughters of T.E.A.L.® Workshop (2/10/21)**
- **Kean presentation (2/12/21) online**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery gave a virtual awareness presentation about ovarian cancer to students in the genetic counseling program at Kean University. She educated the students about the signs and symptoms of ovarian cancer, as well as the work the foundation does to raise awareness and help those affected by the disease.
- **Energy Healing and Meditation (2/17/21)**
- **Lions midwinter (2/20/21) online**
  - T.E.A.L.® spread awareness about ovarian cancer and the work the foundation does to the attendees of the virtual Mid-Winter Convention.
- **Lions midwinter (2/21/21)**
- **Energy Healing and Meditation Workshop (2/24/21)**
- **Rutgers University Nursing Career Fair (2/24/21) online**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery participated in Rutgers University's Nursing Career Expo online. T.E.A.L.® spoke with students in the nursing program to raise awareness about the foundation's work, plus internship, job, and volunteer opportunities available.
- **Rollins School of Public Health Spring 2021 Public Health Virtual Career (2/26/21) online**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery presented to students in the Rollins School of Public Health, the public health school of Emory University in Georgia, telling them about the foundation's work, plus internship, job, and volunteer opportunities available.

## **March 2021**

- **La Salle University's Spring 2021 Virtual Career Fair (3/2/21) online**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery attended the La Salle University virtual career fair, meeting with students and telling them about the foundation's work, plus internship, job, and volunteer opportunities available.
- **Energy Healing and Meditation Workshop (3/3/21)**
- **Global Public Health Virtual Career Expo (3/5/21) online**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery participated in NYU's Spring Global Health Career Expo online. T.E.A.L.® had a digital presence and interacted with students live to raise awareness about the foundation's work, plus internship, job, and volunteer opportunities available.
- **Phyllis Staten Island Outreach Event (3/8/21) online**
  - T.E.A.L.® Legacy Board member Phyllis Bellocchio hosted an online International Women's Day outreach event. Phyllis was joined by T.E.A.L.® co-founder and CEO

Pamela Esposito-Amery as they spoke to attendees about being aware of the signs and symptoms of ovarian cancer.

- **St. John's University Outreach Event (3/8/21) online**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery participated in St Johns University's Outreach Event online on March 8th, 2021. At the event, T.E.A.L.® had a digital presence and interacted with students to raise awareness about the foundation's work, plus internship, job, and volunteer opportunities available.
- **LIU Outreach Event (3/9/21) online**
  - T.E.A.L.® and the LIU Post Genetic Counseling Program presented an educational event that included a discussion about ovarian cancer, understanding this cancer, risk factors, and how BRCA is related.
- **Energy Healing and Meditation Workshop (3/10/21)**
- **Daughters of T.E.A.L.® (3/10/21)**
- **Board meeting (3/10/21)**
- **March Survivor Social (3/13/21)**
- **Energy Healing and Meditation Workshop (3/20/21)**
- **Rita family memorial (3/20/21)**
- **Preethi outreach event (3/20/21) online**
  - A longtime volunteer with T.E.A.L.®, Preethi, organized a virtual outreach event in Southern California that included students from her university, Scripps College. T.E.A.L.® staff held an educational talk that spoke of the signs and symptoms and risk factors of ovarian cancer.
- **Tiombe outreach event (3/20/21) online**
  - T.E.A.L.® intern Tiombe Jones created an outreach event for her community of peers to help educate and spread awareness of the work the foundation does and presented alongside T.E.A.L.® staff.
- **Volunteer meeting (3/20/21)**
- **SGO (3/19/21-3/25/21)**
  - T.E.A.L.® had a virtual booth at the Society of Gynecologic Oncology's Virtual Annual Meeting and had a virtual presence throughout the entire conference to raise awareness about the foundation and the important work it does to attendees.
- **Weill Cornell Medicine's event "Our Wakanda: Colorectal Cancer in Younger Adults" (3/23/21)**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery was one of the guest speakers at this event, where she spoke of her personal connection to – and the links between – colorectal and ovarian cancer as well as T.E.A.L.®'s work in the New York City community.
- **Jewish Caucus presentation (3/24/21)**
- **Penn State outreach event (3/30/21) online**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery gave an online presentation about the signs and symptoms of ovarian cancer to students at Penn State. Longtime T.E.A.L.® volunteer, intern, and part-time staff member Sam Licata organized the outreach event for her community of peers to help educate and spread awareness.
- **Energy Healing and Meditation Workshop (3/31/21)**
- **Women's Caucus presentation (3/31/21)**
- **The Big Ordeal Workshop (3/31/21)**



## **April 2021**

- **Energy Healing and Meditation (4/7/21)**
- **St. Francis College Virtual Career Fair (4/8/21) online**
  - Tell Every Amazing Lady® participated in an online career fair hosted by St. Francis College in Brooklyn. At the event, T.E.A.L.® had a digital presence and interacted with students live to raise awareness about the foundation's work, plus internship, job, and volunteer opportunities available.
- **Mount Sinai Public Health Virtual Career Fair (4/14/21) online**
  - T.E.A.L.® CEO and co-founder Pamela Esposito-Amery met with students in the public health program at Icahn School at Mount Sinai to discuss ways they can get involved with the foundation through internship, job, and volunteer roles.
- **Daughters of T.E.A.L.® (4/14/21)**
- **Energy Healing and Meditation Workshop (4/14/21)**
- **Board meeting (4/14/21)**
- **Energy Healing and Meditation Workshop (4/21/21)**
- **Gilda's Club NYC Virtual Oncology Professionals Networking Conference (4/23/21) online**
  - T.E.A.L.® staff attended the virtual networking conference open to professionals in the field of oncology to network with other oncology healthcare organizations.
- **PPA (4/28/21) online Community Committee meeting**

## **May 2021**

- **T.E.A.L.® Mother's Day Walk/Run on Ovarian Cancer Awareness Day Kickoff and selfie window display appointments (5/1/21) in Brooklyn**
  - T.E.A.L.® hosted our second World Ovarian Cancer Day event to help raise awareness about the signs and symptoms of ovarian cancer while bringing the community together virtually. The event featured a Hybrid Window Art Installation either in-person at the T.E.A.L.® Community Center or virtually by email.
- **NYP Meeting (5/5/21) online**
- **T.E.A.L.® Mother's Day Walk/Run on Ovarian Cancer Awareness Day selfie window display appointments (5/6/21) in Brooklyn**
  - T.E.A.L.® hosted our second World Ovarian Cancer Day event to help raise awareness about the signs and symptoms of ovarian cancer while bringing the community together virtually. The event featured a Hybrid Window Art Installation either in-person at the T.E.A.L.® Community Center or virtually by email.
- **T.E.A.L.® Mother's Day Walk/Run on Ovarian Cancer Awareness Day selfie window display appointments (5/7/21) in Brooklyn**
  - T.E.A.L.® hosted our second World Ovarian Cancer Day event to help raise awareness about the signs and symptoms of ovarian cancer while bringing the community together virtually. The event featured a Hybrid Window Art Installation either in-person at the T.E.A.L.® Community Center or virtually by email.
- **T.E.A.L.® Mother's Day Walk/Run on Ovarian Cancer Awareness Day (5/8/21) in Brooklyn**

- For T.E.A.L.®'s Virtual Mother's Day Walk/Run on World Ovarian Cancer Day, we offered access to our in-person selfie window art installation at our T.E.A.L.® Community Center to take photos to help spread awareness on social media. Registered participants for the Walk/Run were entered to receive a free prize.
- **T.E.A.L.® Mother's Day Walk/Run on Ovarian Cancer Awareness Day selfie window display appointments (5/8/21)** in Brooklyn
  - T.E.A.L.® hosted our second World Ovarian Cancer Day event to help raise awareness about the signs and symptoms of ovarian cancer while bringing the community together virtually. The event featured a Hybrid Window Art Installation either in-person at the T.E.A.L.® Community Center or virtually by email.
- **Maggie (99 Favor Taste) Fundraiser (5/9/21-5/16/21)**
  - Tell Every Amazing Lady® received donations from a Mother's Day donation fundraiser held by 99 Favor Taste from 5/9/21 - 5/16/21. 99 Favor Taste, a NYC hot pot staple, ran a promotion that raised funds for ovarian cancer awareness.
- **Energy Healing and Meditation Workshop (5/12/21)**
- **T.E.A.L.® Mother's Day Walk/Run on Ovarian Cancer Awareness Day selfie window display appointments (5/15/21)** in Brooklyn
  - T.E.A.L.® hosted our second World Ovarian Cancer Day event to help raise awareness about the signs and symptoms of ovarian cancer while bringing the community together virtually. The event featured a Hybrid Window Art Installation either in-person at the T.E.A.L.® Community Center or virtually by email.
- **Energy Healing and Meditation Workshop (5/19/21)**
- **Annual CB14 Youth Conference (5/19/21)** online
  - T.E.A.L.® spoke during three different sessions of the "Being Well, Feeling Strong: Health, Mental Health and Wellness" panel and shared information about the signs and symptoms of ovarian cancer, as well as the work that it does, to the attendees, aged 14-21.
- **Rose family memorial (5/22/21)**
- **Energy Healing and Meditation Workshop (5/26/21)**
- **Kendra Scott Fundraising Event (5/27/21-5/28/21)**
  - The Kendra Scott store in Hilldale, Wisconsin, partnered with T.E.A.L.® Youth Ambassador and Miss South Central Sarah to raise funds for T.E.A.L.®. In-store shoppers had to mention T.E.A.L.® while making their purchases and those shopping online used a promo code. Either instance automatically donated 20% of the purchase toward Tell Every Amazing Lady®!

## **June 2021**

- **Energy Healing and Meditation Workshop (6/2/21)**
- **Conference Sigma Alpha Omega (6/5/21)** online
  - CEO & Co-Founder, Pamela Esposito-Amery, was a panelist at the virtual Sigma Alpha Omega Convention 2021: Rooted & Established in Love. She shared information about the signs and symptoms of ovarian cancer as well as the work that the foundation does.
- **Energy Healing and Meditation Workshop (6/9/21)**
- **Daughters of T.E.A.L.® (6/16/21)**
- **Energy Healing and Meditation Workshop (6/16/21)**
- **Energy Healing and Meditation Workshop (6/23/21)**

- **Board meeting (6/23/21)**
- **News 12 Coverage of Community Windows (6/25/21)** in Brooklyn
  - Dawn, a T.E.A.L.® staff member, was interviewed by ABC 7 New York regarding our summer T.E.A.L.® Community Center Window Campaign with P.S. 154 on June 25, 2021. The students' art was highlighted as well as the foundation's center.
- **Virtual June T.E.A.L.® Survivor Social (6/26/21)**
- **PPA (6/29/21)** Community Committee meeting
- **Energy Healing and Meditation Workshop (6/30/21)**

## **July 2021**

- **Energy Healing and Meditation Workshop (7/21/21)**
- **District Governor Jacqueline Phillips' Testimonial Gala (7/25/21)** online promotion
- **Energy Healing and Meditation Workshop (7/28/21)**
- **Assemblyman Carroll Table & Mammogram Bus (7/28/21)** in Brooklyn
  - T.E.A.L.® staff set up an educational table during Assemblymember Robert Carroll's no-cost mammogram event at his Seventh Avenue office in Brooklyn to raise awareness about the foundation and ovarian cancer.

## **August 2021**

- **Energy Healing and Meditation Workshop (8/4/21)**
- **Rutgers extern completion ceremony (8/5/21)** online
  - T.E.A.L.® attended the online Rutgers University extern ceremony to thank students from the university who spent a semester as digital interns for the foundation. The T.E.A.L.® logo was displayed on screen in a list of extern program partners.
- **Energy Healing and Meditation Workshop (8/11/21)**
- **Staten Island Survivor Social Virtual Meet Up (8/17/21)**
- **Energy Healing and Meditation Workshop (8/18/21)**
- **Energy Healing and Meditation Workshop (8/25/21)**
- **Parachute Jump Lighting (8/28/21)** in Brooklyn
  - At sunset, the famed Parachute Jump at Luna Park was lit teal at the behest of Tell Every Amazing Lady®, the official color symbolizing ovarian cancer, to spread awareness about the disease.

## **September 2021**

- **The National T.E.A.L.® Walk/Run/Ride for Ovarian Cancer (9/1/21 - 9/30/21)**
  - During National Ovarian Cancer Awareness Month T.E.A.L.® held their first virtual month-long national event to bring people together to fight ovarian cancer by spreading awareness, raising funds for urgent and critical research, and celebrating the courage of ovarian cancer survivors and their families.
- **Brooklyn Borough Hall lighting (9/3/21)** in Brooklyn
  - Tell Every Amazing Lady® kicked off Ovarian Cancer Awareness Month by lighting Brooklyn Borough Hall in downtown Brooklyn teal. It was the foundation's eighth annual lighting at Brooklyn Borough Hall.
- **Brooklyn Cyclones game (9/3/21)** in Brooklyn

- Staff and volunteers with Tell Every Amazing Lady® raised awareness about ovarian cancer at Maimonides Park in Coney Island during a Brooklyn Cyclones game. Rafael Espinal, president of Freelancers Union and former NYC Council Member, who lost his mother to ovarian cancer, threw out the first pitch.
- **Maimonides Park press conference/PSA on jumbotron (9/3/21)** in Brooklyn
  - T.E.A.L.® staff and volunteers held a pre-game press conference about the foundation's work and ovarian cancer before the Cyclones game. During the game, a PSA about ovarian cancer and the work T.E.A.L.® does played on screen for fans to see.
- **Parachute Jump lighting (9/3/21)** in Brooklyn
  - At sunset, T.E.A.L.® members and volunteers stood in front of the famed Parachute Jump at Luna Park as it was lit teal, the official color symbolizing ovarian cancer, to spread awareness about the disease.
- **Parachute Lighting (9/4/21)** in Brooklyn
  - At sunset, the famed Parachute Jump at Luna Park was lit teal at the behest of Tell Every Amazing Lady®, the official color symbolizing ovarian cancer, to spread awareness about the disease.
- **Energy Healing and Meditation Workshop (9/8/21)**
- **Myrtle Avenue ribbon tying (9/8/21)** in Brooklyn
  - T.E.A.L.® staff and volunteers tied ovarian cancer awareness ribbons on trees on Myrtle Avenue in Brooklyn in collaboration with Turn the Towns Teal®. The Myrtle Avenue BID joined the foundation in spreading awareness and promoting the National T.E.A.L.® Walk/Run/Ride in the community.
- **Flatbush Avenue ribbon tying (9/8/21)** in Brooklyn
  - T.E.A.L.® staff and volunteers tied ovarian cancer awareness ribbons on trees on Flatbush Avenue in Brooklyn in collaboration with Turn the Towns Teal®. The Flatbush Avenue BID joined the foundation in spreading awareness and promoting the National T.E.A.L.® Walk/Run/Ride in the community.
- **Fifth Avenue ribbon tying (9/8/21)** in Brooklyn
  - T.E.A.L.® staff and volunteers tied ovarian cancer awareness ribbons on trees on Fifth Avenue in Brooklyn in collaboration with Turn the Towns Teal®. The Fifth Avenue BID joined the foundation in spreading awareness and promoting the National T.E.A.L.® Walk/Run/Ride in the community.
- **Ivette online baking fundraiser (9/8/21)**
  - Our supporter Ivette held an online fundraiser for Tell Every Amazing Lady®, where she raised funds for the foundation and spread awareness. A raffle winner was selected to receive a prize from T.E.A.L.®.
- **LIU awareness event orientation (9/9/21)** online
  - T.E.A.L.® presented an educational webinar to students in the Long Island University Post Genetic Counseling Graduate Program about T.E.A.L.® and opportunities for collaboration before students began a virtual internship. This is the third year that T.E.A.L.® and LIU have partnered for this internship.
- **Sarah Lawrence awareness orientation (9/9/21)** online
  - T.E.A.L.® staff presented to students in the Sarah Lawrence College Joan H. Marks Graduate Program in Human Genetics virtually before embarking on a five-week rotation at T.E.A.L.®. Topics included the work and mission of our foundation as well as the genetic risks and factors linked to ovarian and breast cancers.
- **Staten Island Boardwalk Bash (9/10/21)** on Staten Island



- T.E.A.L.® had a table at the Staten Island Boardwalk Bash, a health and information fair for seniors, family and friends hosted by Assemblymember Michael Tannousis and the Staten Island University Hospital. A T.E.A.L.® representative distributed ovarian cancer awareness and National T.E.A.L.® Walk/Run/Ride 2021 materials to the community.
- **LIU team virtual walk (9/10/21)** in Brooklyn
  - On September 10th, 2021, T.E.A.L.® was thrilled to invite the LIU interns to visit the T.E.A.L.® Community Center in Park Slope, Brooklyn for a custom start/finish line for the National T.E.A.L.® Walk/Run/Ride. Staff members also distributed special in-person swag giveaways to attendees.
- **Start/Finish line Community Center (9/11/21 & 9/12/21)** in Brooklyn
  - On September 11th and 12th, 2021, T.E.A.L.® was thrilled to invite T.E.A.L.® National Walk/Run/Ride participants to visit the T.E.A.L.® Community Center in Park Slope, Brooklyn for a custom start/finish line for the month-long virtual event. Staff members also distributed awareness materials and special in-person swag giveaways for attendees.
- **Prospect Park outreach - Wanderlust/farmer's market (9/12/21)** in Brooklyn
  - T.E.A.L.® staff distributed materials advertising the National T.E.A.L.® Walk/Run/Ride to the community.
- **Roundtable NYPH Event (9/13/21)**
- **Kelli NYP meeting (9/14/21)**
- **Energy Healing and Meditation Workshop (9/15/21)**
- **South Slope Lions presentation at Greenhouse Cafe (9/16/21)** in Brooklyn
  - T.E.A.L.® presented to the South Slope Lions September 16, 2021. T.E.A.L.® spread awareness about ovarian cancer and the work the foundation does to the attendees of the meeting.
- **Lions team meet up (9/18/21)** in Brooklyn
  - On September 18, 2021, members of the Lions 20-K1 participated in the National T.E.A.L.® Walk/Run/Ride to raise awareness and funds for ovarian cancer.
- **Start/Finish line Community Center (9/18/21)** in Brooklyn
  - On September 18th, 2021, T.E.A.L.® was thrilled to invite T.E.A.L.® National Walk/Run/Ride participants to visit the T.E.A.L.® Community Center in Park Slope, Brooklyn for a custom start/finish line for the month-long virtual event. Staff members also distributed awareness materials and special in-person swag giveaways for attendees.
- **Outdoor Staten Island Team Meet-Up (9/18/21)** on Staten Island
- **Cathy Something About T fundraiser (9/18/21)**
  - Cathy, a longtime supporter of T.E.A.L.®, and her team held a fundraiser to raise money and awareness for Ovarian Cancer Awareness Month.
- **Annual Cancer Awareness Day Event at First Baptist Church of Crown Heights (9/18/21)** in Brooklyn
  - T.E.A.L.® provided awareness materials to attendees of the event to spread information about the signs and symptoms of ovarian cancer as well as the foundation itself.
- **Kean University sidewalk chalk awareness event (9/21/21)** in New Jersey
  - Former T.E.A.L.® interns gathered together and decorated the sidewalks of the Kean University campus in New Jersey to spread ovarian cancer awareness. The students were all enrolled in the genetic counseling program at the university.
- **Energy Healing and Meditation Workshop (9/22/21)**
- **Bronx CKO Punch-a-Thon Fundraising Event (9/24/21)** in the Bronx

- The Throggs Neck CKO in the Bronx held a Punch-a-Thon fundraiser for T.E.A.L.® to raise money to fight ovarian cancer. Attendees kickboxed to raise the money and distributed T.E.A.L.® awareness materials to spread information about the signs and symptoms of ovarian cancer.
- **September Survivor Social (9/26/21)**
- **Sanjana T.E.A.L.® Youth Ambassador awareness event (9/26/21)** in Devault, PA
  - Sanjana, our T.E.A.L.® Youth Ambassador, held a walk at her school in Devault, Pennsylvania to raise money during the National T.E.A.L.® Walk/Run/Ride. Over 50 students participated and raised money. Awareness materials were provided by T.E.A.L.® and distributed to participants.
- **Energy Healing and Meditation Workshop (9/29/21)**
- **Pink/T.E.A.L.® Timothy Marshall event (9/29/21)**
  - Timothy Marshall, a dedicated volunteer and supporter of T.E.A.L.®, held a fundraiser and awareness event on September 29th, 2021, on the cusp of Ovarian Cancer Awareness and Breast Cancer Awareness months. Funds raised were given to T.E.A.L.® and T.E.A.L.® supplied awareness materials to share the signs and symptoms of ovarian cancer with attendees.
- **Latina Caring for Your Intimacy after a Diagnosis of Gynecological Cancer (9/30/21)** online
  - Woman to Woman at Mt. Sinai Hospital – a program offering women with gynecological cancers support – collaborated with Tell Every Amazing Lady®, The Red Door Fund, and the Lewin Foundation to host a virtual workshop titled “Caring for Your Intimacy After a Diagnosis of Gynecological Cancer.” The program was held entirely in Spanish.
- **2021 World Ovarian Cancer Coalition Partner Meeting virtual booth (9/30/21)** online
  - T.E.A.L.® was invited to design and host a virtual booth at the 2021 World Ovarian Cancer Coalition Partner Meeting from September 30th - October 1st, 2021. Ovarian cancer organizations from all over the world attended the sessions and participants were able to virtually “pop in” to our booth and learn more about our foundation and the work that we do.
- **Annette Applebess fundraiser (9/30/21)**
- **City Hall lighting (9/30/21)** in Manhattan
  - T.E.A.L.® celebrated the end of National Ovarian Cancer Awareness Month by lighting up Manhattan’s City Hall the color teal on September 30th, 2021! This was the sixth year in a row City Hall partnered with T.E.A.L.® to light the building and allow us to spread important awareness about ovarian cancer.

## **October 2021**

- **2021 World Ovarian Cancer Coalition Partner Meeting virtual booth (10/1/21)** online
  - T.E.A.L.® was invited to design and host a virtual booth at the 2021 World Ovarian Cancer Coalition Partner Meeting from September 30th - October 1st, 2021. Ovarian cancer organizations from all over the world attended the sessions and participants were able to virtually “pop in” to our booth and learn more about our foundation and the work that we do.
- **16th St block party (10/2/21)** in Brooklyn

- On October 2nd, 2021, the block where the T.E.A.L.® Community Center is located held their annual block party. To strengthen community ties, T.E.A.L.® donated awareness materials and free giveaways for the neighborhood.
- **Timothy Marshall bike event (10/2/21)**
  - Timothy Marshall held the first ever Pink and Teal Bike Ride for Ovarian and Breast Cancer Awareness on October 2nd, 2021. Bicyclists rode 30 miles and spread awareness around the New York Metropolitan area.
- **Energy Healing and Meditation Workshop (10/13/21)**
- **KG Legacy Foundation team meet up (10/16/21)**
  - Madison Graham, the president and co-founder of the KG Legacy foundation, walked with her team to raise funds for T.E.A.L.® in honor of Madison's late mother, Karen Graham, on October 16th, 2021. The KG Legacy Foundation provides graduating high school seniors with scholarships as well as gives back to families that are or have been affected by ovarian cancer.
- **Energy Healing and Meditation Workshop (10/20/21)**
- **Center for NuLeadership on Human Justice & Healing (CNHJH) for the Diversity Center of Excellence of the Meyer Cancer Center of Weill Cornell Medicine visit T.E.A.L.® Community Center (10/21/21) in Brooklyn**
  - T.E.A.L.® presented about our foundation and the signs and symptoms of ovarian cancer to new community health educators from the Center for NuLeadership on Human Justice & Healing (CNHJH) for the Diversity Center of Excellence of the Meyer Cancer Center of Weill Cornell Medicine. The new community health educators were learning about the importance of lung screenings to help prevent cancer.
- **Senate Majority Leader Chuck Schumer event (10/22/21) in Brooklyn**
  - Tell Every Amazing Lady® spoke at a community roundtable in Brooklyn, New York hosted by Senate Majority Leader Chuck Schumer and attended by Assemblymember Robert Carroll and members of District 44 on October 22, 2021. Staff highlighted the T.E.A.L.® Community Center in Brooklyn and the work that the foundation does to attendees.
- **Energy Healing and Meditation Workshop (10/27/21)**
- **Lisa family memorial (10/27/21)**
- **Board meeting (10/27/21)**
- **Williamsburg Halloween event (10/31/21) in Brooklyn**
  - State Senator Julia Salazar and Assemblywoman Martiza Devila partnered with Sustainable United Neighborhoods to host a Halloween Festival at The Yard in Brooklyn. T.E.A.L.® supplied the event with awareness materials highlighting ovarian cancer signs and symptoms and the foundation.

## **November 2021**

- **Energy Healing and Meditation Workshop (11/3/21)**
- **Team Tell Every Amazing Lady® in TCS New York City Marathon (11/7/21) in Brooklyn**
  - Team Tell Every Amazing Lady® was thrilled to cheer our charity runners, Dennis and Melissa, on as they ran the 26.2 mile race on November 7th, 2021. Staff and supporters spotted the runners in Bay Ridge, Brooklyn, where we spread ovarian cancer awareness with handheld signs and teal pom poms.

- **T.E.A.L.® CEO and Co-Founder interviewed for Adding Context podcast**
  - Pamela Esposito-Amery, CEO and Co-Founder of Tell Every Amazing Lady®, was interviewed on the podcast Adding Context by Michael Bollentin, where she discussed Tell Every Amazing Lady®'s work and mission, as well as shared the signs and symptoms of ovarian cancer.
- **Energy Healing and Meditation Workshop (11/10/21)**
- **T.E.A.L.® provides T.E.A.L.® Kits to Woman to Woman Program at Mount Sinai (11/10/21)**
  - T.E.A.L.® provided 100 T.E.A.L.® Kits to Mount Sinai Hospital's Woman to Woman Program, which carefully matches a survivor volunteer with a woman who is currently in treatment for cervical, ovarian, uterine, vaginal, or vulvar cancer. The specially-trained volunteers share their cancer stories with the women they are helping, fostering a personal relationship that grows to include open discussion, emotional support, and mentoring. The T.E.A.L.® Kits included eyelashes, eyebrow pencils, and various other beauty products to help cancer patients feel better after some of the physical changes caused by treatment. We also included our resources and information to extend our support to these survivors.
- **Robert Carroll mammogram bus event (11/12/21) in Brooklyn**
  - T.E.A.L.® staff set up an educational table during Assemblymember Robert Carroll's no-cost mammogram event at his Seventh Avenue office to raise awareness about the foundation and ovarian cancer. Those with a family or personal history of breast cancer can be at risk for ovarian cancer.
- **Pratt Career Fair (11/12/21) online**
  - CEO and co-founder of T.E.A.L.®, Pamela Esposito-Amery, was joined by Pratt Institute students virtually to share the ins and outs of nonprofit management, how to secure an internship with an organization like T.E.A.L.®, as well as T.E.A.L.®'s mission and work. Students were informed about the signs and symptoms of ovarian cancer as well.
- **Strike Out Ovarian Cancer bowling event (11/14/21) on Staten Island**
  - Patricia Gentile, a T.E.A.L.® board-member, hosted a bowling fundraiser, raising over \$2,000 for the foundation in Staten Island. Participants raised money for T.E.A.L.® and spread awareness to the local community of about 250.
- **Ways We Can Lower Stress and Support Our Immune System Workshop (11/16/21)**
- **Energy Healing and Meditation Workshop (11/17/21)**
- **Board meeting (11/17/21)**
- **doTERRA Matching Gift Launch (11/30/21)**
  - From Giving Tuesday through December 30th, 2021 -- all gifts up to \$15,000 made to T.E.A.L.® were matched, raising over \$30,000 for survivor programming.

## **December 2021**

- **Energy Healing and Meditation Workshop (12/1/21)**
- **Board meeting/strategic planning (12/1/21)**
- **Beyond Focus interview (12/2/21) in Brooklyn**
  - CEO & Co-Founder Pamela Esposito-Amery was interviewed by Beyond Focus – a half-hour television program that provides commentary on contemporary topics affecting New Yorkers and the diaspora on both local and national levels. Pamela spoke of Tell Every Amazing Lady® and the end of year campaigns as she also shared the signs and symptoms of ovarian cancer.



- **Cancer Clinical Trial Study Meeting Cornell (12/3/21)**
- **Energy Healing and Meditation Workshop (12/8/21)**
- **PPA meeting (12/8/21)**Community Committee meeting
- **Virtual T.E.A.L.® December Survivor Social (12/8/21)**
- **Energy Healing and Meditation Workshop (12/15/21)**
- **Meyer Cancer Center Community Advisory Board meeting (12/16/21)**
- **Energy Healing and Meditation Workshop (12/22/21)**

**T.E.A.L. FOUNDATION  
STATEMENTS OF FINANCIAL POSITION  
DECEMBER 31, 2020 AND 2019**

	<u>2020</u>	<u>2019</u>
<b><u>ASSETS</u></b>		
<b>Current assets:</b>		
Cash (Note 2O)	\$ 413,461	\$ 387,161
Contributions receivable (Notes 2D and 9)	83,468	107,578
Inventory (Note 2F)	7,284	6,382
Prepaid expenses	<u>18,233</u>	<u>22,846</u>
Total current assets	522,446	523,967
<b>Property and equipment – net (Notes 2G and 4)</b>	3,707	7,540
<b>Trademarks (Note 2H)</b>	<u>16,001</u>	<u>16,001</u>
Total assets	<u>\$ 542,154</u>	<u>\$ 547,508</u>
<b><u>LIABILITIES AND NET ASSETS</u></b>		
<b>Current liabilities:</b>		
Accounts payable and accrued expenses	\$ 13,680	\$ 8,250
Total current liabilities	<u>13,680</u>	<u>8,250</u>
<b>Net Assets (Note 2B):</b>		
Without donor restrictions	528,474	526,758
With donor restrictions (Note 2L)	<u>-</u>	<u>12,500</u>
Total net assets	<u>528,474</u>	<u>539,258</u>
Total liabilities and net assets	<u>\$ 542,154</u>	<u>\$ 547,508</u>

**T.E.A.L. FOUNDATION  
STATEMENTS OF ACTIVITIES  
YEARS ENDED DECEMBER 31, 2020 AND 2019**

	2020			2019		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
<b><u>PUBLIC SUPPORT AND REVENUE:</u></b>						
Public support:						
Public contributions (Note 2L)	\$ 153,438	\$ 19,546	\$ 172,984	\$ 128,735	\$ 35,206	\$ 163,941
Special events revenue (Note 7)	106,376	-	106,376	256,008	-	256,008
City grant revenue (Notes 2L, 2M and 9)	-	172,637	172,637	-	187,498	187,498
Paycheck protection program grant (Note 12)	25,000	-	25,000	-	-	-
Donated materials and services (Note 2J)	63,293	-	63,293	193,873	-	193,873
Net Assets released from restrictions (Note 2L)	204,683	(204,683)	-	210,204	(210,204)	-
Total public support	552,790	(12,500)	540,290	788,820	12,500	801,320
Revenue (Note 2B):						
Net sales	1,596	-	1,596	1,142	-	1,142
Cost of goods sold	(156)	-	(156)	2,819	-	2,819
Gross profit (loss)	1,752	-	1,752	(1,677)	-	(1,677)
Interest and dividend income	682	-	682	969	-	969
<b>TOTAL PUBLIC SUPPORT AND REVENUE</b>	555,224	(12,500)	542,724	788,112	12,500	800,612
<b><u>EXPENSES:</u></b>						
Program services:						
Research	36,648	-	36,648	56,304	-	56,304
Awareness Education	245,807	-	245,807	383,239	-	383,239
Survivor	123,385	-	123,385	131,025	-	131,025
Total program services	405,840	-	405,840	570,568	-	570,568
Supporting services (Note 5):						
Management and general	100,919	-	100,919	106,805	-	106,805
Fundraising	46,749	-	46,749	51,592	-	51,592
Total supporting services	147,668	-	147,668	158,397	-	158,397
<b>TOTAL EXPENSES</b>	553,508	-	553,508	728,965	-	728,965
<b>CHANGE IN NET ASSETS</b>	1,716	(12,500)	(10,784)	59,147	12,500	71,647
<b>NET ASSETS – BEGINNING OF YEAR</b>	526,758	12,500	539,258	467,611	-	467,611
<b>NET ASSETS – END OF YEAR</b>	\$ 528,474	\$ -	\$ 528,474	\$ 526,758	\$ 12,500	\$ 539,258

The accompanying notes are an integral part of these financial statements.

**T.E.A.L. FOUNDATION**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2020**  
**(WITH COMPARATIVE TOTALS FOR 2019)**

	Program Services				Supporting Services			Total	Total
	Research	Awareness Education	Survivor	Total	Management and General	Fundraising	Total	2020	2019
Compensation and related expenses:									
Salaries and wages	\$ 2,387	\$ 149,996	\$ 41,860	\$ 194,243	\$ 24,317	\$ 22,228	\$ 46,545	\$ 240,788	\$ 242,492
Payroll taxes	199	12,493	3,487	16,179	2,025	1,851	3,876	20,055	18,675
Employee benefits	32	1,987	554	2,573	322	294	616	3,189	18,589
Total compensation and related expenses	2,618	164,476	45,901	212,995	26,664	24,373	51,037	264,032	279,756
Research grants:									
Grants awarded	29,000	-	1,000	30,000	-	-	-	30,000	51,500
Occupancy:									
Rent (Note 8)	1,420	16,437	20,334	38,191	7,690	2,987	10,677	48,868	47,902
Property and casualty insurance	378	8,571	3,444	12,393	1,809	1,114	2,923	15,316	11,809
Telephone	105	886	696	1,687	316	105	421	2,108	2,116
Licenses and fees	274	622	181	1,077	978	4,376	5,354	6,431	34,994
Professional fees:									
Legal and accounting	-	-	-	-	38,638	-	38,638	38,638	44,616
Outside services	701	14,301	10,905	25,907	10,569	2,329	12,898	38,805	43,888
Administration:									
Mailing, printing and postage	341	5,430	5,319	11,090	1,084	2,626	3,710	14,800	12,444
Office and miscellaneous	1,811	33,705	35,561	71,077	11,901	6,476	18,377	89,454	151,381
Equipment rental	-	-	-	-	-	-	-	-	5,155
Bank charges	-	-	-	-	327	-	327	327	146
Meals and entertainment	-	24	19	43	-	3	3	46	256
Travel	-	135	22	157	-	20	20	177	1,096
Advertising and public relations (Note 6)	-	567	2	569	-	234	234	803	35,466
Total expenses before amortization	36,648	245,154	123,385	405,187	99,976	44,643	144,619	549,806	722,525
Amortization (Notes 2G and 4)	-	653	-	653	943	2,106	3,049	3,702	6,440
Total expenses	<u>\$ 36,648</u>	<u>\$ 245,807</u>	<u>\$ 123,385</u>	<u>\$ 405,840</u>	<u>\$ 100,919</u>	<u>\$ 46,749</u>	<u>\$ 147,668</u>	<u>\$ 553,508</u>	<u>\$ 728,965</u>

The accompanying notes are an integral part of these financial statements.



**T.E.A.L. FOUNDATION**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2019**

	<b>Program Services</b>				<b>Supporting Services</b>			<b>Total 2019</b>
	<b>Research</b>	<b>Awareness Education</b>	<b>Survivor</b>	<b>Total</b>	<b>Management and General</b>	<b>Fundraising</b>	<b>Total</b>	
Compensation and related expenses:								
Salaries and wages	\$ 1,783	\$179,496	\$ 31,448	\$212,727	\$ 18,481	\$ 11,284	\$ 29,765	\$242,492
Payroll taxes	158	13,068	2,790	16,016	1,658	1,001	2,659	18,675
Employee benefits	159	13,109	2,805	16,073	1,509	1,007	2,516	18,589
Total compensation and related expenses	2,100	205,673	37,043	244,816	21,648	13,292	34,940	279,756
Research grants:								
Grants awarded	49,000	-	2,500	51,500	-	-	-	51,500
Occupancy:								
Rent (Note 8)	1,390	16,049	19,966	37,405	7,579	2,918	10,497	47,902
Property and casualty insurance	632	4,865	3,947	9,444	1,858	507	2,365	11,809
Telephone	106	889	698	1,693	317	106	423	2,116
Licenses and fees	91	10,731	3,702	14,524	6,493	13,977	20,470	34,994
Professional fees:								
Legal and accounting	-	-	-	-	44,616	-	44,616	44,616
Outside services	92	27,167	10,186	37,445	3,683	2,760	6,443	43,888
Administration:								
Mailing, printing and postage	139	6,748	3,599	10,486	153	1,805	1,958	12,444
Office and miscellaneous	2,654	73,438	45,832	121,924	16,395	13,062	29,457	151,381
Equipment rental	52	3,092	1,701	4,845	52	258	310	5,155
Bank charges	-	-	-	-	146	-	146	146
Meals and entertainment	1	125	123	249	1	6	7	256
Travel	32	710	248	990	7	99	106	1,096
Advertising and public relations (Note 6)	15	32,742	1,480	34,237	-	1,229	1,229	35,466
Total expenses before amortization	56,304	382,229	131,025	569,558	102,948	50,019	152,967	722,525
Amortization (Notes 2G and 4)	-	1,010	-	1,010	3,857	1,573	5,430	6,440
Total expenses	<u>\$ 56,304</u>	<u>\$383,239</u>	<u>\$131,025</u>	<u>\$570,568</u>	<u>\$ 106,805</u>	<u>\$ 51,592</u>	<u>\$158,397</u>	<u>\$728,965</u>

The accompanying notes are an integral part of these financial statements.

**T.E.A.L. FOUNDATION  
STATEMENTS OF CASH FLOWS  
YEARS ENDED DECEMBER 31, 2020 AND 2019**

	<u>2020</u>	<u>2019</u>
<b>Cash flows from operating activities:</b>		
Change in net assets	\$ (10,784)	\$ 71,647
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Amortization	3,702	6,440
Changes in operating assets and liabilities:		
Contributions receivable	24,110	(7,553)
Inventory	(902)	2,664
Prepaid expenses	4,613	4,187
Accounts payable and accrued expenses	<u>5,561</u>	<u>(537)</u>
<b>Net cash provided by operating activities</b>	<u>26,300</u>	<u>76,848</u>
<b>Cash flows from investing activities:</b>		
Purchases of intangible assets	<u>-</u>	<u>(11,466)</u>
<b>Net cash used in investing activities</b>	<u>-</u>	<u>(11,466)</u>
<b>Net increase in cash</b>	26,300	65,382
<b>Cash – beginning of year</b>	<u>387,161</u>	<u>321,779</u>
<b>Cash – end of year</b>	<u>\$ 413,461</u>	<u>\$ 387,161</u>